

Media Release

July 29, 2011

Graybar Canada Expands Technology Offering with QNAP

Halifax, NS – Graybar Canada has recently expanded their technology offering by signing distribution agreements with QNAP Systems, Inc., representing a wide variety of network video recording systems.

QNAP fits perfectly in the Graybar Canada vendor line up to enhance their offering in the IP video surveillance solution space. QNAP is also a Mobotix technology partner and have integrated MxPeg support in their products, allowing Graybar Canada to leverage these vendors as a compatible total solution to our integrators.

“QNAP's compatibility with many of the industry's leading network camera manufacturers allows Graybar Canada to participate in multi-vendor opportunities or provide a total solution sell with many of our manufacturing partners,” said Brian Donovan, National Market Manager - Technology & Security Solutions at Graybar Canada.

QNAP is dedicated to bringing network media players for the home, world-class network storage and professional NVR video surveillance solutions to consumer, small/medium business, and high-end SMB market segments. QNAP leverages not only hardware design but also a growing core competency in software engineering that is precisely focused on bringing to market products that offer the highest available performance coupled with outstanding reliability, scalability, and ease of installation and use.

Graybar Canada's Technology Solutions Specialists have the technical expertise to provide you with solutions that meet your needs and fit your requirements. The security and technology product line offers every component needed to provide a basic surveillance system to a full IP solution.

-30-

About Graybar Canada

Graybar Canada, an employee-owned company, is a wholesale distributor for thousands of items from leading manufacturers of electrical and communications and data products and related services. Headquartered in Halifax, Nova Scotia, Graybar Canada operates over 30 locations across the country and is organized into specialized product divisions: Electrical Supply, Industrial/Automation, Lighting, Comm/Data, Utility, Security, Technology, and Oil & Gas. Graybar Canada's trained specialists and top-quality products enable them to provide customers with a complete solution.

Committed to quality through its customer service, products, supply and distribution, and performance, Graybar Canada is a subsidiary of Graybar Electric Company Inc., a Fortune 500 company, and one of the oldest and largest North American electrical distributors.

For further information, please contact:

Dawn Morrison, Marketing Communications Specialist
Graybar Canada
Direct: (902) 457-8748
dmorrison@graybarcanada.com
www.graybarcanada.com