



July 16, 2007

Attention: Manager, Accounts Receivable

As you know, the former limited companies known as Harris & Roome Supply Limited and Graybar Electric Ontario Limited were amalgamated on January 1, 2002 to form Graybar Canada Limited. In addition, Graybar West (a trade name only) began operations in 2003.

For those of you who supply product to two or more of these entities, you have been receiving multiple cheques from us, on the due date. We are pleased to advise that effective August 15, 2007, you will be receiving one cheque on the appropriate due date to cover materials purchased by the above named entities. The cheques will be in the name of Graybar Canada Limited.

We hope that consolidation of our payment process will also allow you streamline your record keeping.

If you have any questions concerning this change, please contact either of the following or the undersigned:

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Yours very truly,

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