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WITH SPECOTECHNOLOGIES FULL LINE OF IP CAMERAS

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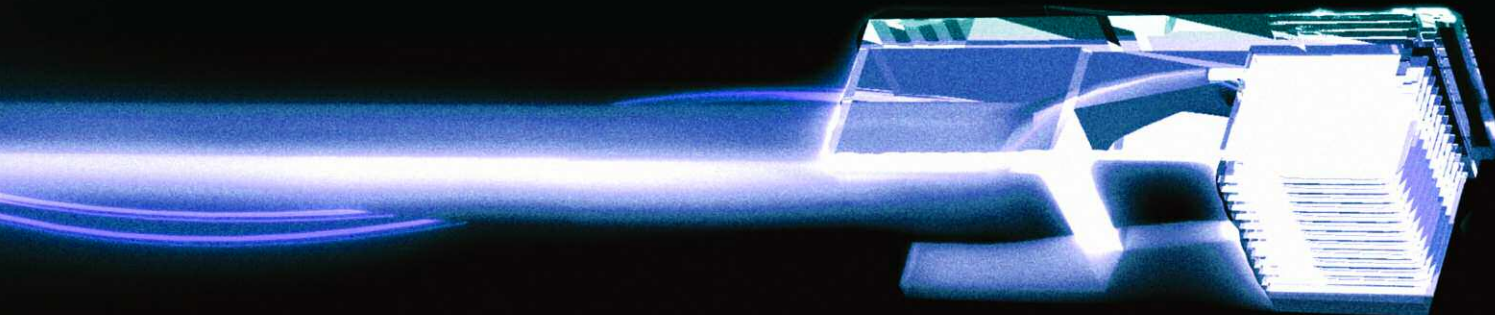
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Questions and Answers

Where is IP Surveillance Beneficial?

An IP CCTV system is beneficial when a network already exists. When setting up an IP CCTV System you must figure the cost of IP cameras/NVR & network switches, contrast with baluns (active or passive) & distance from camera to wiring closet.

Remember with IP Cameras there are other physical barriers than simply distance. Barriers like buildings, multiple floors or extreme distance can be challenges when setting up an IP camera CCTV System.

An IP network is also beneficial when there is a need for multiple or diverse viewing locations. IP cameras are advantageous when it is important that the video needs to be viewable by multiple people in multiple locations.

How Do I Ensure that IP is Right For My Customer?

The IP Solution should be practical and profitable. Not every large project needs IP cameras. Confirm that IP is in line with the customer's expectations and requirements.

Also you should work closely with your customer to ensure that you are aware of all physical and budgetary constraints before any installation has started. Remember if there are any challenges, analog and IP can be used in unison in one CCTV system.

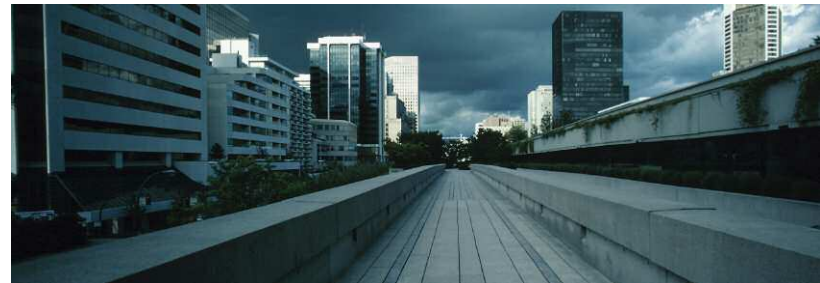


Make sure you deliver ALL the **'needs'** and as many **'wants'** as possible.

Reasons to Use IP Cameras

There are multiple reasons that will sway a project towards IP.

- Scale of project, the project needs a large number of cameras.
- Large area to be covered, multiple buildings with multiple floors.
- Existing/unused network infrastructure.
- Multiple areas for monitoring.
- Remote access required for monitoring
- Mobile access, ie iPhone®, Blackberry® or Droid®.
- Physical barriers, like distance and layout
- Installation costs: It can be expensive to 'home run' individual video paths. This can include the cost of cable.
- Flexibility and Adaptability.
- Centralization of security for data storage.



Recording to a DVR with IP Cameras

Hybrid DVRs allow connection of both traditional analog cameras & IP cameras. They can match video transport method to system topology.

Network Video Recorder or NVR is a software program that records video in a digital format to a USB flash drive, SD memory card or other mass storage device. NVRs are similar to DVRs but with several distinct differences. NVRs take video input over a network, as opposed to directly connecting to the NVR via a capture card or tuner. The main distinction is that video on a DVR is encoded and processed at the DVR, while video on an NVR is encoded and processed at the camera. The video is then streamed to the NVR for storage or remote viewing. An NVR contains no dedicated video capture hardware.

An important question to ask when discussing installing an NVR is does the NVR software run on a 'workstation' or is a 'server' required?

Megapixel IP Cameras

Megapixel cameras can provide far more detail than a traditional analog camera. Megapixel Cameras are IP cameras built around Megapixel technology. These cameras produce large, hi-resolution images. The high resolution improves the cameras ability to zoom on live view and playback.

The higher resolution and clarity of a Megapixel IP camera means more data. The data files transmitted are also larger. When installing any Megapixel IP cameras bandwidth should be considered. The more data the camera transmits the more bandwidth the camera needs. Working closely with your customer will determine the bandwidth considerations for the job.

Bandwidth can be conserved by reducing the "resolution" of the transmitted image. The bandwidth of a camera can be throttled. When there is an event the camera uses the bandwidth it needs to transmit data and when there is no event it's only using the bandwidth that is set by the network administrator, this is bandwidth throttling.

Intensifier™ IP Cameras

Speco Technologies is the only camera manufacturer that currently has IP cameras with the Intensifier™ Technology. Speco Technologies Intensifier™ Technology amplifies and maximizes existing light to generate color pictures in near darkness where other cameras cannot!





1.3 Megapixel, Triple Streaming Motorized IP Cameras with Micro-SD Card Slot

Camera Specifications

Image Sensor	.1/3" Sony™ Progressive Scan CMOS Sensor
Effective Pixels	.1280 x 1024 (1.3 MP)
Min. Scene Illumination	.02 Lux (Color), 0.01 Lux (B/W), 0.00 Lux (LEDs On) (Bullet Only)
Lens	.2.8-12mm Motorized Zoom Lens
Electronic Shutter	.1/2 ~ 1/2,000 sec.
Synchronization	.Internal
S/N Ratio	.Better than 44dB
Flickerless	.1/120 sec. (60Hz), 1/100 sec. (50Hz)
Day/Night	.Mechanical IR Cut Filter
White Balance	.Auto / Sunny / Shadow Indoor / Lamp
WDR	.On / Off
Motion Detection	.12 Windows
Power Requirement	.12VDC / PoE (IEEE802.3af)
Operational Temperature	.-20°F - +122°F
Operational Humidity	.30% ~ 90% RH
Weight(Dome)	.2.2 lbs.
Weight(Bullet)	.2.9 lbs.

Weather Resistant Bullet with Micro-SD Card Slot & 48 IR LEDs (Up to 70' Range) (IP67 rating)

ONSIPMPB1M

2.8-12mm Motorized Zoom Lens



Tamper/Weather Resistant Dome with Micro-SD Card Slot & 24 IR LEDs (Up to 50' Range) (IP65 rating)

ONSIPMPD3M

2.8-12mm Motorized Zoom Lens



Network Specifications

Video Compression	.H.264, MPEG4 & MJPEG
Resolution	.SXGA (1280 x 1024); SXVGA (1280 x 960); 720p(1280 x 720); D1 (720 x 480); VGA (640 x 480); 640 x 352; 320 x 192
Bit Rate	.64 K ~ 4 Mbps
Image Frame Rate	.30 fps at SXVGA resolution (NTSC)
Audio Input Compression	.8kHz, Mono, PCM
Audio Output Compression	.8kHz, Mono, PCM
Audio Line Output	.Unbalanced, 1.4 Vp-p 1Vrms, 3.5mm Jack
External I/O	.Alarm In / Alarm Out
External I/O Joystick	.OSD Control
Network	.Ethernet (10/100 Base-T), RJ-45 connector
Protocol	.TCP, UDP, IP, HTTP, DHCP, PPPoE, RTP, RTSP, ONVIF
Security	.Password protection, configured by administrator



1.3 Megapixel, Triple Streaming IP Cameras with Micro-SD Card Slot

Camera Specifications

Image Sensor	1/3" Sony™ Progressive Scan CMOS Sensor
Effective Pixels	1280 x 1024 (1.3 MP)
Min. Scene Illumination	0.2 Lux (Color), 0.01 Lux (B/W), 0.00 Lux (LEDs On) (Bullet Only)
Lens	2.8-12mm Zoom Lens
Electronic Shutter	1/2 ~ 1/2,000 sec.
Synchronization	Internal
S/N Ratio	Better than 44dB
Flickerless	1/120 sec. (60Hz), 1/100 sec. (50Hz)
Day/Night	Mechanical IR Cut Filter
White Balance	Auto / Sunny / Shadow Indoor / Lamp
WDR	On / Off
Motion Detection	12 Windows
Power Requirement	12VDC / PoE (IEEE802.3af)
Operational Temperature	-20°F - +122°F
Operational Humidity	30% ~ 90% RH
Weight(Dome)	2.2 lbs.
Weight(Bullet)	2.9 lbs.

Weather Resistant Bullet with Micro-SD Card Slot & 48 IR LEDs (Up To 70' Range)
(IP67 rating)
ONSIPMPB1 2.8-12mm Auto iris varifocal lens



Tamper/Weather Resistant Dome with Micro-SD Card Slot & 24 IR LEDs (Up To 50' Range)
(IP65 rating)
ONSIPMPD3 2.8-12mm Auto iris varifocal lens



Traditional Style Camera with Micro-SD Card Slot
ONSIPMPT5
Uses CS Type Lenses



Network Specifications

Video Compression	H.264, MPEG4 & MJPEG
Resolution	SXGA (1280 x 1024); SXVGA (1280 x 960); 720p(1280 x 720); D1 (720 x 480); VGA (640 x 480); 640 x 352; 320 x 192
Bit Rate	64 K ~ 4 Mbps
Image Frame Rate	30 fps at SXVGA resolution (NTSC)
Audio Input Compression	8kHz, Mono, PCM
Audio Output Compression	8kHz, Mono, PCM
Audio Line Output	Unbalanced, 1.4 Vp-p 1Vrms, 3.5mm Jack
External I/O	Alarm In / Alarm Out
External I/O Joystick	OSD Control
Network	Ethernet (10/100 Base-T), RJ-45 connector
Protocol	TCP, UDP, IP, HTTP, DHCP, PPPoE, RTP, RTSP, ONVIF
Security	Password protection, configured by administrator





Standard 1.3 Megapixel IP Cameras with Micro-SD Card Slot

Camera Specifications

Image Device	.1/3" Sony Progressive Scan CMOS Sensor
Effective Pixels	.1280 x 1024 (1.3MP)
Min. Scene Illumination	.Color: 0.02 Lux B/W 0.01 Lux
Lens (Bullet/Dome)	.4.3mm fixed
Electronic Shutter	.1/2 ~ 1/2000 sec
Synchronization	.Internal
S/N Ratio	.Better than 44dB
Flickerless	.1/120 sec (60Hz), 1/100 sec (50HZ)
Auto Iris Control	.Manual
Day/Night	.AUTO / COLOR / B/W
WDR	.On / Off
White Balance	.Auto / Sunny Shadow / Indoor / Lamp
Motion Detection	.12 Windows
Power Requirement	.12VDC / PoE (IEEE802.3af)
Operating Temperature	.-20° F ~ 122° F
Operating Temperature (ONSIPMPDP7)	.-14° F ~ 122° F
Operational Humidity	.30% ~90% RH
Weights	.2.6 lbs. Bullet 2.9 lbs. Dome 1.0 lb. Plastic Dome

Weather Resistant Bullet with Micro SD Slot
(IP67 rating)
ONSIPMPB6
4.3mm Fixed Megapixel Lens



Tamper/Weather Resistant Dome with Micro SD Slot
(IP65 rating)
ONSIPMPD7
4.3mm Fixed Megapixel Lens



Indoor Dome In Plastic Housing with Micro SD Slot
ONSIPMPDP7
4.3mm Fixed Lens

Network Specifications

Video Compression	.H.264, MPEG4 & MJPEG
Resolution	.SXGA (1280 x 1024); SXVGA (1280 x 960) 720P (1280 x 720); D1 (720 x 480) VGA (640 x 480); 640 x 352; 320 x 192
Bit Rate	.64 K ~ 4 Mbps
Ethernet	.Ethernet (10/100 Base-T), RJ-45 connector
Protocol	.TCP, UDP, IP, HTTP, DHCP, UPnP, RTP, RTSP, FTP, SMTP, ONVIF
Web Browser	.Microsoft Internet Explorer 6.0 or above
Security	.Password protection, configured by administrator



Standard Resolution IP Cameras - Featuring Intensifier3™ Technology

Camera Specifications

Image Sensor 1/3" Sony Super-HAD II™
 (ICX638/639BK)
 Horizontal Resolution 650 TV Lines
 Total Pixels 811 x 508 (NTSC)
 Effective Pixels 768 x 494 (NTSC)
 Electronic Shutter 1/60 ~ 1/200,000 sec. (NTSC)
 Min. Scene Illumination . . 0.0002 Lux (Intensifier™),
 0.3 Lux (Shutter)
 Scanning System 2:1 Interlaced
 Synchronization Internal
 S/N Ratio 52dB (Weight On)
 OSD Built-In
 Color Temp AWC-SET / MANUAL/ATW1/ATW2
 BLC Low / Middle / High
 AGC Off / Low / Middle / High
 Speco DNR Off / On / Dynamic
 Intensifier3™ Built-in (selectable limit ~ x 512)
 Day/Night Auto / Day / Night / External
 Motion Detection Off / On
 Privacy Off / On
 Video output 1.0V [p-p] NTSC Composite,
 75Ω / BNC
 Power Requirement 12VDC / POE (IEEE802.af)
 Operational
 Temperature -20° F ~ 122° F
 Operational Humidity . . . 30% ~90% RH
 Weight (Bullet) 3.1 lbs.
 Weight (Dome) 2.4 lbs.
 Weight (Speed Dome) . . 3.3 lbs.
 Weight (Traditional) 1 lb.

Weather Resistant Bullet with Micro-SD Card Slot
 (IP67 rating)
ONSIPB1 2.8-12mm Auto iris varifocal lens



Tamper/Weather Resistant Dome with Micro-SD Card Slot
 (IP65 rating)
ONSIPD3 2.8-12mm Auto iris varifocal lens



Weather Resistant Indoor/Outdoor Motorized Speed Dome with Micro-SD Card Slot
 (IP66 rating)
ONSIPSD10X 3.8-38mm lens with mechanical filter



Traditional Style Camera with Micro-SD Card Slot
ONSIPT5
 Uses CS Type Lenses



Network Specifications

Video Compression H.264, MPEG4 & MJPEG
 Resolution D1 (720 x 480); VGA (640 x 480)
 CIF (352 x 240); Half D1 (720 x 480)
 SD Card Micro SD Card
 Bit Rate 64 K ~ 4 Mbps
 Image Frame Rate 30 fps at full D1 resolution (NTSC)
 Audio Input Compression 80kHz, Mono, PCM
 Audio Line Input Unbalanced, 1.4 Vp-p 1Vrms, terminal block
 Audio Output Compression . . . 80kHz, Mono, PCM
 Audio Line Output Unbalanced, 1.4 Vp-p 1Vrms, terminal block
 I/O Reset Button Factory default
 Network Ethernet (10/100 Base-T), RJ-45 connector
 Protocol TCP, UDP, IP, HTTP, DHCP, PPPoE, RTP, RTSP, ONVIF
 Web Browser Microsoft Internet Explorer 6.0 or above
 Security Password protection, configured by administrator



Triple Streaming Speed Dome, 37X Optical/12X Digital Zoom

Camera Specifications

Image Sensor	.1/4" Double Density Interline Transfer CCD
Total Pixels	.811 (H) x 508 (V) 410K
Effective Pixels	.768 (H) x 494 (V) 380K
Horizontal Resolution	.550 TV Lines (Color) 680 TV Lines (B/W)
Video Signal-to-Noise	.50dB (AGC Off)
Pan Rotation Range	.360° Endless
Tilt Rotation Range	.90°
Preset Speed	.360° / sec.
Jog Speed	.0.05°~ 360° / sec. (Proportional to Zoom)
Swing Speed	.1° ~ 180° / sec.
Presets	.127 Labels (Label, Independent Camera Parameter Setting)
Pattern	.4 Patterns [1200 Commands (Approx. 5 Minute) / Pattern]
Swing	.8 Swing
Group	.8 Groups (Max. 20 Actions with the combination of Preset, Pattern and Swing)
Sensor Inputs	.3 Inputs, Photo-Coupler Type, DC 5V-12V
Alarm Outputs	.1 Output, Relay Output
Other Pan/Tilt Functions	.Auto Flip, Auto Parking, Power Up Action, etc.
Protocol	.Pelco-D, Pelco-P Selectable
OSD	.English, Menu / PTZ Information, etc.
Fan	.Always On
Heater	.Operational start at internal temperature of 50°F
Operational Temperature	.-10°F ~ 120°F
Power Requirement	.12VDC
Dimensions	.7.56" H x 10.4" D (Ceiling Mount) 11.7" H x 10.9" D (Wall Mount)
Weight	.7.05 lbs. (Ceiling Mount) 8.4 lbs. (Wall Mount)



Weather Resistant/Indoor/Outdoor Day/Night Motorized Speed Dome with 37X Optical Zoom
ONSIPSD37X 3.5-129.5mm Lens with Mechanical IR Filter which Delivers Superior Video Quality

Network Specifications

Video Compression	.H.264, MPEG4, MJPEG
Resolution	.D1 (720 x 480); VGA (640 x 480) CIF (352 x 240); Half D1 (720 x 480)
Bit Rate	.64 K ~ 4 Mbps
Image Frame Rate	.30 fps at full D1 resolution (NTSC)
Audio Input Compression	.80kHz, Mono, PCM
Audio Line Input	.Unbalanced, 1.4 Vp-p 1Vrms, terminal block
Audio Output Compression	.80kHz, Mono, PCM
Audio Line Output	.Unbalanced, 1.4 Vp-p 1Vrms, terminal block
I/O Reset Button	.Factory default
External I/O Joystick	.OSD Control
Network	.Ethernet (10/100 Base-T), RJ-45 connector
Protocol	.TCP, UDP, IP, HTTP, DHCP, PPPoE, RTP, RTSP, ONVIF
Web Browser	.Microsoft Internet Explorer 6.0 or above
Security	.Password protection, configured by administrator

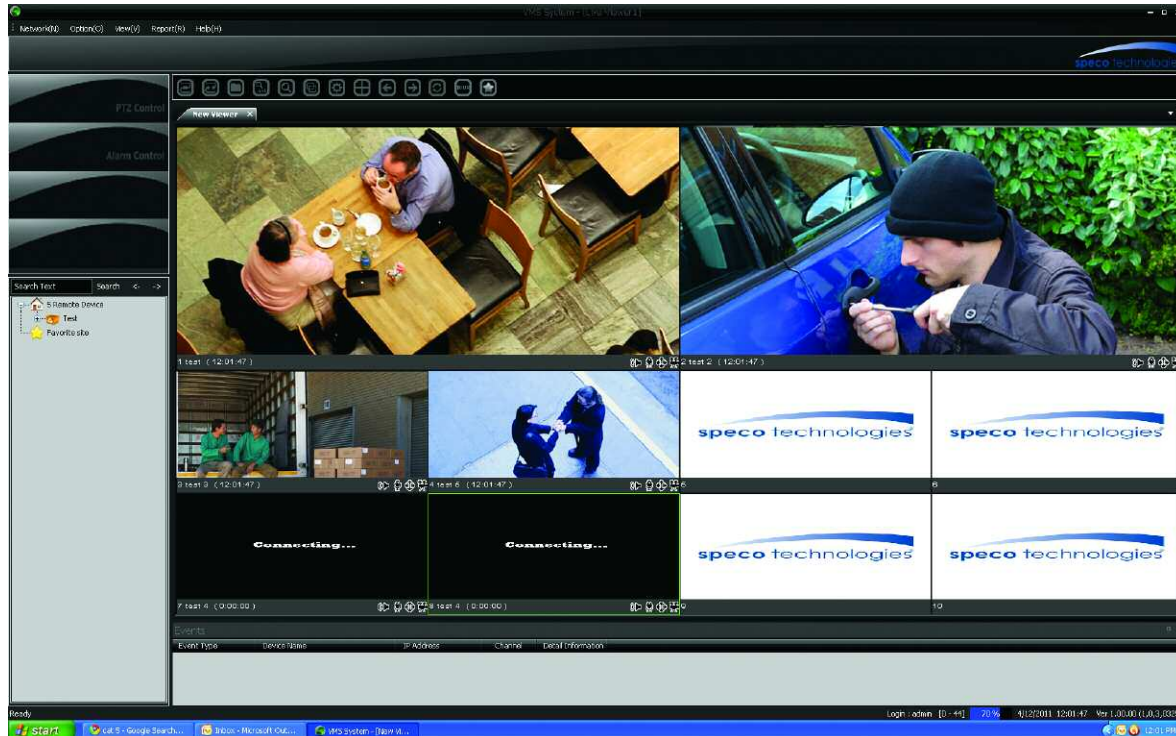




OnSIP NVR Software

Main Features:

- Support for multiple site surveillance
- Manage up to 64 cameras
- Support 1, 4, 6, 8, 9, 10, 16, 25, 36, 49, 64 window layout
- Support Megapixel H.264/MJPEG MPEG-4 format
- Support motion detection and Digital I/O event from hardware
- Maximum 30 seconds pre-event recording
- Search video clips by date, time and event
- Expandable PTZ commands
- Time-based search bar
- Multiple-channel live view in full-screen mode
- Support different frame rate on live view and recording
- Digital zoom on live view and playback
- Continuous, Schedule, Motion, Alarm Recording
- 4-channel synchronized playback
- eMap Manager





Video Server

Enterprise Level IP Accessory

Compatible with most 3rd party open platform software suites

Network Specifications

Video Compression	H.264, MPEG4 & MJPEG
Resolution	D1 (720 x 480) VGA (640 x 480) CIF (352 x 240), Half D1 (720 x 480)
Image Frame Rate	.30 fps @ Full D1 Resolution (NTSC)
Audio Input Compression	8kHz, Mono, PCM
Audio Output Compression	8kHz, Mono, PCM
Audio Line Output	Unbalanced, 1.4 Vp-p 1Vrms, 3.5mm Jack
External I/O	Alarm In / Alarm Out
Network	Ethernet (10/100 Base-T), RJ-45 connector
Protocol	TCP, UDP, IP, HTTP, DHCP, PPPoE, RTP, RTSP, FTP SMTP, DNS, DDNS, NTP, ICMP, IGMP, ARP, 3GPP, ONVIF
Security	Password protection: configured by the administrator



**One Channel Video Server
ONSIPS101**

