

## SERVICE PROVIDER SOLUTIONS

OUTSIDE PLANT  
CUSTOMER PREMISE  
CENTRAL OFFICE / HEAD END  
CONVERGED ENTERPRISE  
DATA CENTRE  
WIRELESS  
TOOLS AND TEST EQUIPMENT

# Welcome to Graybar Canada

The power of a big corporation ...

the integrity and drive of a neighborhood business.

Graybar Canada, an employee-owned company, is a wholesale distributor for thousands of items from leading manufacturers of electrical and communications and data products. Headquartered in Halifax, Nova Scotia, Graybar Canada operates over 30 locations across the country and is organized into specialized product divisions: Electrical Supply, Industrial/Automation, Lighting, Comm/Data, Utility, Security & Technology, and Oil & Gas. Graybar Canada's trained specialists and top-quality products enable them to provide customers with a complete solution.

Committed to quality through its customer service, products, supply and distribution, and performance, Graybar Canada is a subsidiary of Graybar Electric Company Inc., a Fortune 500 company, and one of the oldest and largest American electrical distributors.

We are here to help service providers like you succeed - planning and delivering powerful technology solutions that help you stay ahead of the curve and satisfy your customers' changing needs, so you can focus on managing your business more profitably. When you work with Graybar Canada, you receive:

- Personal assistance and advice from our dedicated service provider specialists who understand your business.
- Technology recommendations and design assistance from our technology solution specialists.
- Scalable solutions from our best-in-class manufacturers.
- Supply chain management solutions.
- Access to hundreds of thousands of products in our nationwide distribution network.
- Superior customer service from an employee-owned company that's dedicated to achieving high quality standards.
- Start-to-finish attention to detail that helps you manage your most complex projects for maximum efficiency.

We understand the service provider market is specialized. Graybar Canada is one company with a complete solution. Contact one of our service provider specialists today at 1-800-Graybar to discuss all of your project needs.

**Graybar**<sup>®</sup>  
CANADA

WELCOME TO  
GRAYBAR CANADA

**SERVICE PROVIDER**  
**MANUFACTURERS REPRESENTED**



### Bonding & Grounding

3M  
Electric Motion Company  
Metallics  
Panduit  
Thomas & Betts

### Cabinets & Racking

APC  
Belden  
Chatsworth Products  
Electron Metal  
Hubbell  
Middle Atlantic  
Newton Instruments  
Panduit

### Cable Management

Belden  
Chatsworth Products  
Electron Metal  
Hubbell  
Middle Atlantic  
Panduit  
TE Connectivity (formerly ADC)  
Telect

### Cable Splicing (Fiber & Copper)

3M  
AFL  
Corning  
Finish Adapt  
Fitel  
GMP Tools  
OFS  
Panduit  
TE Connectivity (formerly ADC)  
Thomas & Betts

### Cleaners, Lubricants & Sealants

3M  
American Polywater  
Chemque  
CRC Industries  
Greenlee  
Ideal

### Conduit, Duct, Raceway

Eastern  
Emtelle  
Endot  
Hubbell  
IPEX  
Panduit  
Smart Pathways  
TE Connectivity (formerly ADC)  
Telect

### Copper Cable

Belden  
Berk-Tek  
General Cable  
Nexans  
PCT International  
Southwire  
Trilogy Cable

### Copper Connectivity

Access 8  
Allen Tel  
Belden  
Hubbell  
Panduit  
PCT International  
TE Connectivity (formerly ADC)  
Thomas & Betts  
TSOC

### Electrical

Cooper Connections Group  
Eaton  
Hoffmann  
Hubbell  
Schneider  
Thomas & Betts

### Fasteners & Accessories

Cooper B-Line  
Electric Motion Company  
Erico  
Fasteners & Fittings  
Greenlee  
Ideal  
Metallics  
Panduit  
R&M Plastics  
Thomas & Betts

### Fiber Optic Cable

Belden  
Berk-Tek  
Corning  
Draka  
OFS

### Fiber Optic Connectivity

Belden  
CommScope  
Corning  
OFS  
Panduit  
TE Connectivity (formerly ADC)  
Telect  
TSOC  
Wirewerks

### FTTx

3M  
Allied Telesis  
Charles Industries  
Corning  
Cyberpower  
Eastern  
Fluke  
JDSU  
Jonard  
Lineage Power  
MRV  
OFS  
Smart Pathways  
SPC  
TE Connectivity (formerly ADC)  
Zhone

### Network Electronics (Optical & Copper)

Allied Telesis  
Blonder Tongue  
Charles Industries  
Force 10  
Garretcom  
MRV  
Opticom  
Proxim Wireless  
Pulsecom  
Transition  
Zhone

### Network Access Products

Allied Telesis  
Blonder Tongue  
Charles Industries  
Garretcom  
MRV  
Multitech Systems  
Rad  
Zhone

### OSP Installation & Maintenance

3M  
Bashlin Industries  
Bekaert  
Central Wire  
Century Wire Products  
Condux  
Emtelle  
GMP Tools  
Hubbell Power  
Ipex  
Jameson  
Neptco  
Opti-loop  
Preformed Line Products  
R&M Plastics  
Thomas & Betts

### OSP Enclosures (Fiber & Copper)

3M  
Charles Industries  
Pencell  
Purcell Systems  
Quazite  
SPC  
TE Connectivity (formerly ADC)  
Telect  
Tii

### Poleline & Drop Hardware

Electric Motion Company  
Hubbell Power  
Hydel  
Preformed Line Products  
Thomas & Betts

### Power & Protection

APC  
Bourns  
Circa  
Cooper Bussman  
Cyberpower  
Eaton  
Geist  
Lineage Power  
Middle Atlantic  
TE Connectivity (formerly ADC)  
Telect  
Tii  
Tripplite

### Safety

Bashlin Industries  
Bob Dale Gloves  
Honeywell  
Klein  
Mopeco  
Streamlight

### Security

Aiphone  
Geist  
IFS  
Keyscan  
Mobotix  
Napco  
NVT  
Pelco  
RCI  
Speco  
UTC Fire & Security

### Tools & Test Equipment

AFL Communications  
Belden  
Benner-Nawman  
Cooper Hand Tools  
Corning  
DPL Group  
Fitel  
Fluke Networks  
GMP Tools  
Greenlee  
Hioki  
JDSU  
Jonard  
Klein  
Kuny Leather Products  
Metro Tel Corp  
Platt  
Ripley Tools  
Streamlight  
Tempo  
Wilcom Inc.

### Video / IPTV

ADB  
Blonder Tongue  
Entone  
Holland Electronics  
IFS  
PCT International  
Pico Digital  
Tii

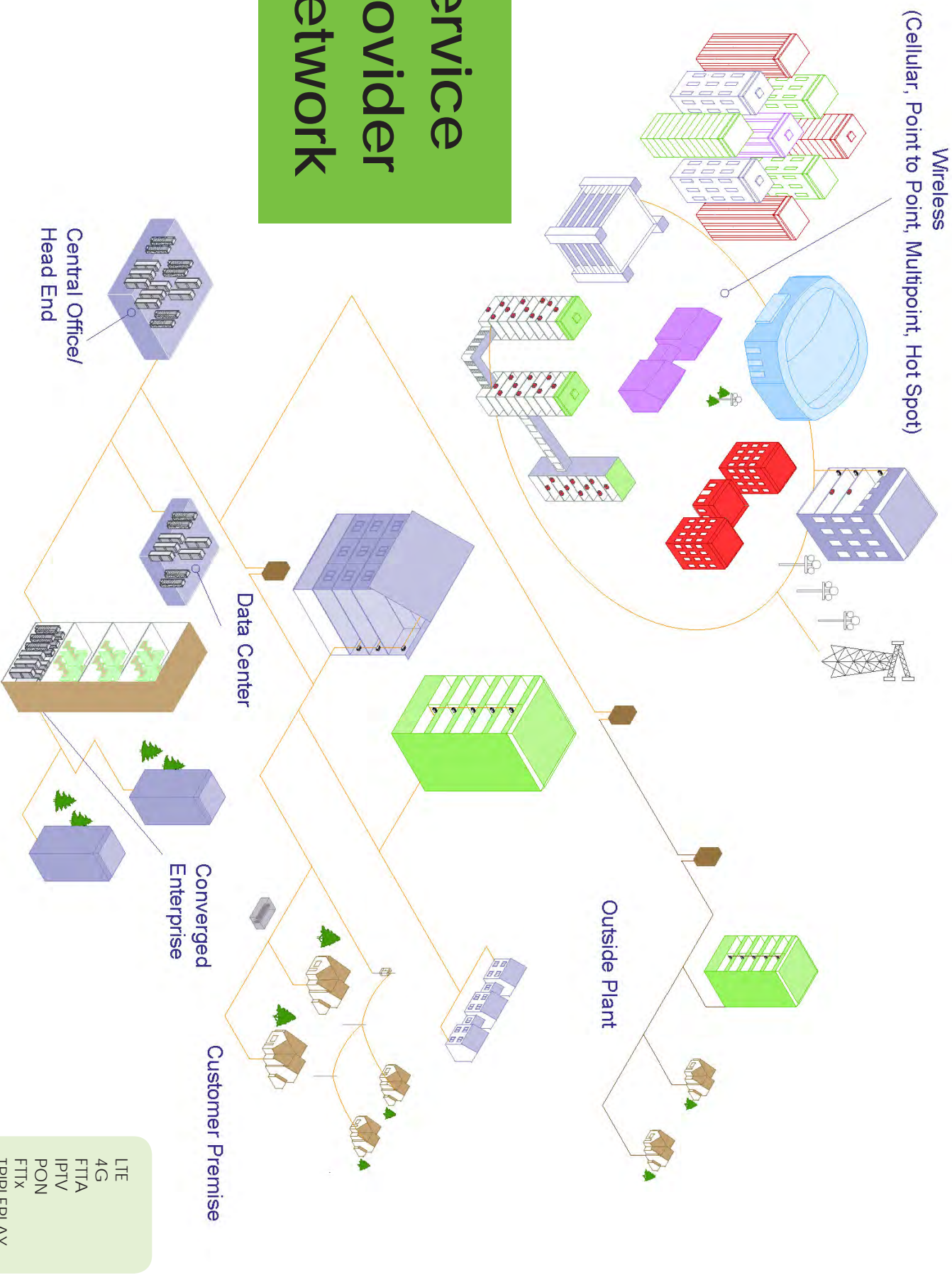
### Voice Products & Paging

Aastra  
Aiphone  
Allen Tel  
Bogen  
EnGenius  
GAI-Tronics  
Guardian  
Jabra  
Konftel  
Plantronics  
Telematrix

### Wireless

3M  
Belden  
CommScope  
Draka  
MRV  
Proxim Wireless  
Purcell Systems  
Ripley Tools  
TE Connectivity  
Thomas & Betts  
Trilogy Cable  
Wade Antenna  
Zhone

# Service Provider Network



# Branch Locations



## GRAYBAR CANADA CANADIAN HEAD OFFICE

P.O. Box 9078, Station "A"  
3600 Joseph Howe Drive  
Halifax, NS B3K 5M7  
Tel: (902) 457-8787  
Fax: (902) 445-5808

## HARRIS & ROOME SUPPLY ATLANTIC CANADA

Atlantic Regional Office  
260 Brownlow Avenue  
Dartmouth, NS B3B 1V9  
Tel: (902) 457-8788  
Fax: (902) 457-8714

## NOVA SCOTIA

Bridgewater  
P.O. Box 356  
108 Logan Road  
Bridgewater, NS B4V 2W9  
Tel: (902) 543-9155  
Fax: (902) 543-5137

Dartmouth  
260 Brownlow Avenue  
Dartmouth, NS B3B 1V9  
Tel: (902) 468-6665  
Fax: (902) 468-2696

Halifax  
P.O. Box 9078, Station "A"  
3600 Joseph Howe Drive  
Halifax, NS B3K 5M7  
Tel: (902) 443-8311  
Fax: (902) 443-5171

Kentville  
9 Roscoe Drive  
Kentville, NS B4N 3V7  
Tel: (902) 678-2800  
Fax: (902) 679-1997

New Glasgow  
P.O. Box 695  
136 Terra Cotta Drive  
New Glasgow, NS B2H 5G2  
Tel: (902) 755-4673  
Fax: (902) 752-3881

Sydney  
P.O. Box 159  
1100 Upper Prince Street  
Sydney, NS B1P 5P6  
Tel: (902) 564-5504  
Fax: (902) 562-4536

Truro  
45 Polymer Road  
Truro, NS B2N 6T8  
Tel: (902) 893-4251  
Fax: (902) 893-4806

Yarmouth  
P.O. Box 247  
6 Industry Avenue  
Yarmouth, NS B5A 4B2  
Tel: (902) 742-6771  
Fax: (902) 742-0246

## NEW BRUNSWICK

Bathurst  
P.O. Box 776  
1765 Connolly Avenue  
Bathurst, NB E2A 3Z6  
Tel: (506) 548-2922  
Fax: (506) 546-1517

Florenceville  
Civic #: 9124  
Route 130  
Florenceville, NB E7L 1Y9  
Tel: (506) 392-6084  
Fax: (506) 392-8314

Fredericton  
P.O. Box 396, Station "A"  
668 Prospect Street  
Fredericton, NB E3B 4Z9  
Tel: (506) 458-8265  
Fax: (506) 452-9753

Moncton  
385 Edinburgh Drive  
Moncton, NB E1E 2L2  
Tel: (506) 853-8188  
Fax: (506) 859-8109

Saint John  
P.O. Box 2480  
300 Charlotte Street  
Saint John, NB E2L 3V9  
Tel: (506) 634-2094  
Fax: (506) 634-8018

## PRINCE EDWARD ISLAND

Charlottetown  
13 Walker Drive  
Charlottetown, PE C1A 8S5  
Tel: (902) 566-1404  
Fax: (902) 566-4065

## NEWFOUNDLAND & LABRADOR

Corner Brook  
P.O. Box 762  
356 O'Connell Drive  
Corner Brook, NL A2H 6G7  
Tel: (709) 632-7315  
Fax: (709) 632-2451

Grand Falls  
P.O. Box 417  
4 Bayley Street  
Grand Falls-Windsor, NL A2A 2J8  
Tel: (709) 489-4161  
Fax: (709) 489-4424

St. John's  
P.O. Box 8626, Station "A"  
47 Pippy Place  
St. John's, NL A1B 3T1  
Tel: (709) 722-6161  
Fax: (709) 722-8886

Wabush  
P.O. Box 1049  
4 First Street  
Wabush, NL A0R 1B0  
Tel: (709) 282-3555  
Fax: (709) 282-3554

## CENTRAL CANADA

Central Regional Office  
PO Box 1000  
130 Hayward Avenue  
Kitchener, ON N2C 2E4  
Tel: (519) 576-4050  
Fax: (519) 576-2402

Guelph  
494 Massey Road  
Guelph, ON N1K 1B4  
Tel: (519) 821-2580  
Fax: (519) 821-2731

Hamilton  
85 Morley Street  
Hamilton, ON L8H 3R8  
Tel: (905) 547-8040  
Fax: (905) 547-3332

Kitchener  
130 Hayward Avenue  
Kitchener, ON N2C 2E4  
Tel: (519) 576-4050  
Fax: (519) 576-2402

Markham  
2750 John Street  
Markham, ON L3R 2W4  
Tel: (905) 752-0767  
Fax: (905) 752-0782

Mississauga  
5895 Whittle Road  
Mississauga, ON L4Z 2H4  
Tel: (905) 507-0533  
Fax: (905) 507-1574

Niagara Falls  
7000 Kinsmen Court  
Niagara Falls, ON L2E 6S5  
Tel: (905) 374-1113  
Fax: (905) 374-1175

Ottawa  
1730 Bantree Street, Unit 2  
Ottawa, ON K1B 3W4  
Tel: (613) 688-0124  
Fax: (613) 688-0125

Windsor  
2760 Deziel Drive  
Windsor, ON N8W 5H8  
Tel: (519) 944-4414  
Fax: (519) 944-6166

## WESTERN CANADA

Western Regional Office  
2765 - 48th Avenue NE, Unit 105  
Calgary, AB T3J 5M9  
Tel: (403) 250-5554  
Fax: (403) 250-2050

Calgary  
2765 - 48th Avenue NE, Unit 105  
Calgary, AB T3J 5M9  
Tel: (403) 250-5554  
Fax: (403) 250-2050

Edmonton  
#101, 18020-105 Avenue  
Edmonton, AB T5S 2P1  
Tel: (780) 701-4530  
Fax: (780) 481-1139

Vancouver  
Unit 115, 6741 Cariboo Road  
Burnaby BC V3N 4A3  
Tel: (604) 676-4400  
Fax: (604) 676-4405