



SERVICE PROVIDER SOLUTIONS

OUTSIDE PLANT

INSIDE PLANT

CUSTOMER PREMISE

NETWORK ELECTRONICS

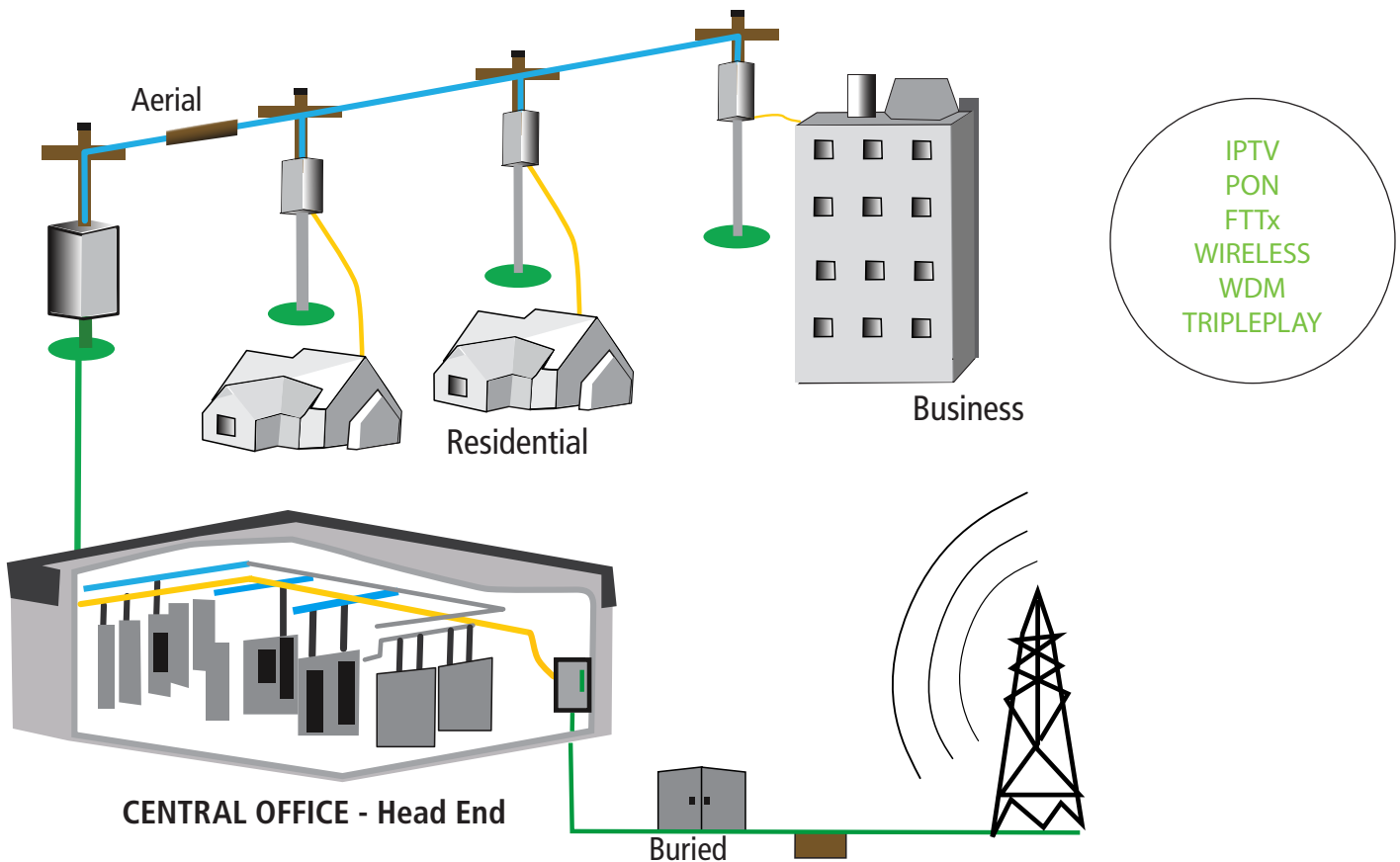
MANUFACTURERS
REPRESENTED



Automation . Comm/Data . Electrical . Lighting . Oil & Gas . Security . Utility

1.800.GRAYBAR

Network and Service Solutions



In today's world, delivering leading edge services is critical. Technology seems to change by the second and it is challenging to stay on top of the market and its trends.

That's why it pays to work with Graybar Canada.

We are here to help Service Providers like you succeed - planning and delivering powerful technology solutions that help you stay ahead of the curve and satisfy your customers' changing needs, so you can focus on managing your business more profitably.

When you work with Graybar Canada, you receive:

- Personal assistance and advice from our dedicated Service Provider Specialists who understand your business.
- Technology recommendations and design assistance from our Technology Solution Specialists.
- Scalable solutions from our best-in-class manufacturers.
- Supply chain management solutions.
- Access to hundreds of thousands of products in our nationwide distribution network.
- Superior customer service from an employee-owned company that's dedicated to achieving high quality standards.
- Start-to-finish attention to detail that helps you manage your most complex projects for maximum efficiency.

We understand the Service Provider market is specialized. Graybar Canada is one company with a complete solution. Contact one of our Service Provider Specialists today at 1-800-GRAYBAR to discuss all of your project needs.

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Bonding & Grounding	Cabinets & Racking	Cable Management	Cable Splicing (Fiber & Copper)	Cleaners, Lubricant & Sealants	Conduit, Duct, Raceway	Copper Cable	Copper Connectivity
3M	APC	ADC	3M	3M	ADC	American Insulated Wire	Access 8
Electric Motion Company	Belden	Belden	ADC	American Polywater	Eastern	Belden	Allen Tel
Metallics	Chatsworth Products	Chatsworth Products	American Polywater	Chemque	Emtelle	Berk-Tek	Belden
Panduit	Electron Metal	Hubbell	Corning	CRC Industries	Endot	Central Wire	Corning
Thomas & Betts	Hubbell	Middle Atlantic	CRC Industries	Greenlee	Hubbell	General Cable	Corning/Gilbert
	Middle Atlantic	Panduit	Finish Adapt	Ideal	IPEX	Nexans	Hubbell
	Newton Intruments	Telect	Fitel		Panduit	PCT International	Ideal
	Panduit		GMP Tools		Smart Pathways	Trilogy Cable	Panduit
			OFS		Telect		Thomas & Betts
			Panduit				TSOC
			Thomas & Betts				

Fasteners & Accessories	Fiber Optic Cable	Fiber Optic Connectivity	FTTx	Network Electronics (Optical & Copper)	Network Access Products	OSP Installation & Maintenance	OSP Enclosures (Fiber & Copper)
Cooper B-Line	Belden	ADC	3M	Allied Telesis	Allied Telesis	3M	3M
Electric Motion Company	Berk-Tek	Belden	ADC	AlliOptic	AlliOptic	Bashlin Industries	ADC
Erico	Corning	Commscope	Allied Telesis	Charles Industries	Blonder Tongue	Bekaert	Charles Industries
Fasteners & Fittings	OFS	Corning	AlliOptic	Garrettcom	Charles Industries	Central Wire	Emerson Network Power
Greenlee		OFS	Charles Industries	MRV	Corinex	Century Wire Products	Pencell
Ideal		Panduit	Corning	Opticomm	Critical Links	Condux	Primex
Metallics		Telect	Cyberpower	Proxim Wireless	Garrettcom	Emtelle	Purcell Systems
Panduit		TSOC	Eastern	Pulsecom	MRV	GMP Tools	Quazite
R & M Plastics			Fluke	Transition	Multitech Systems	HPS/Chance	SPC Telequip
Thomas & Betts			JDSU	Turin Networks	Zhone	Jameson	Telect
			Jonard	Zhone		Neptco	Tii
			MRV			Opti-Loop	
			OFS			Preformed Line Products	
			Smart Pathways			Pure Gas	
			SPC			R & M Plastics	
			Zhone			Thomas & Betts	

Poleline & Drop Hardware	Power & Protection	Safety	Security	Tools & Test Equipment	Video / IPTV	Voice Products & Paging	Wireless
Electric Motion Company	ADC	Bashlin Industries	Aiphone	AFL Communications	Blonder Tongue	Aastra	3M
HPS/Chance	APC	Bob Dale Gloves	Bosch	Benner-Nawman	Corinex	Aiphone	Belden
Hydel	Bourns	Klein	GE Security	Cooper Hand Tools	DMT	Allen Tel	MRV
Preformed Line Products	Circa	Mopeco	Geist	Corning	Entone	Bogen	Proxim Wireless
Thomas & Betts	Cooper Bussmann	North Saftey	IFS	Fitel	Holland Electronics	Critical Links	Purcell Systems
	Corning	Sperian	Keyscan	Fluke Networks	IFS	EnGenius	Ripley Tools
	Cyberpower	Streamlight	Mobotix	GMP Tools	PCT International	GAI-Tronics	Thomas & Betts
	Eaton Powerware		Napco	Greenlee	Pico Macom	Guardian	Trilogy Cable
	Eltek Valere		NVT	Hioki	Tii	Jabra	Turin Networks
	Emerson Network Power		Pelco	JDSU		Konftel	Wade Antenna
	Geist		RCl	Jonard		Plantronics	
	Middle Atlantic		Speco	Klein		Telematrix	
	Porta Systems			Kuny Leather Products			
	Telect			Metro Tel Corp			
	Tii			Platt			
	Triplite			Ripley Tools			
				Streamlight			
				Tempo			
				Wilcom Inc.			

Welcome to Graybar Canada

The power and stability of a big corporation ...
the integrity and drive of a neighborhood business.



Graybar Canada's experienced sales and customer service representatives are skilled in sourcing Automation, Comm/Data, Electrical, Lighting, Oil & Gas, Security, and Utility products. We can quickly locate hard-to-find items and ship large quantities for next day delivery. We can query our national inventories to more than 28 stocking locations in Canada and over 290 stocking locations across North America. Graybar Canada's product sourcing and delivery is fast, convenient and reliable.

What Can Graybar Offer You?

- Wireless Internet Access
- Quick, Convenient Counter Service
- Showroom Displays
- Technology Solution Specialists
- Dedicated Staff
- Product Staging and Kitting
- Product Diversification
- On-Site Customer Training Facilities
- 24 Hour Emergency Services
- 28 Stocking Locations
- eSales
- Financial Flexibility
- Solvency - founded in 1896
- Dependable Shipping and Delivery
- Drop Shipments Available

To learn more about Graybar Canada visit our website or call:

www.graybarcanada.com

info@graybarcanada.com

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Branch Locations



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Kentville, NS B4N 3V7
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New Glasgow, NS B2H 5G2
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Sydney, NS B1P 5P6
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Truro, NS B2N 6T8
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Fax: (506) 546-1517

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Route 130
Florenceville, NB E7L 1Y9
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Fax: (506) 392-8314

Fredericton
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668 Prospect Street
Fredericton, NB E3B 4Z9
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Fax: (506) 452-9753

Moncton
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Moncton, NB E1E 2L2
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Fax: (506) 859-8109

Saint John
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300 Charlotte Street
Saint John, NB E2L 3V9
Tel: (506) 634-2094
Fax: (506) 634-8018

PRINCE EDWARD ISLAND

Charlottetown
13 Walker Drive
Charlottetown, PE C1A 8S5
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Fax: (902) 566-4065

NEWFOUNDLAND & LABRADOR

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Corner Brook, NL A2H 6G7
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Fax: (709) 632-2451

Grand Falls
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Fax: (709) 489-4424

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St. John's, NL A1B 3T1
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Fax: (709) 722-8886

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