
Media Release**Graybar Canada Expands with Purchase of AVAD Industrial Sales Inc.**

Val Caron, ON, July 7, 2010 – Graybar Canada, a leading distributor of electrical and communications products and provider of related supply chain management and logistics services, is pleased to announce that they have expanded with the acquisition of the assets of AVAD Industrial Sales Inc.

Graybar Canada's team of knowledgeable and experienced Industrial Automation Sales and Specialists has a history of delivering complete solutions to Industrial clients throughout Canada, particularly in British Columbia and Nova Scotia. With a strong focus in 2010 on the Industrial market, Graybar Canada is building on its robust footprint in the Canadian Industrial marketplace with the acquisition of AVAD Industrial Sales Inc.

Located near Sudbury, ON, AVAD provides value added solutions for the Automation, Control, Power Distribution and Energy Monitoring markets.

"The technical expertise of our Industrial Automation group is phenomenal and they are actively serving our current market," said Frank Hughes, CEO Graybar Canada. "We look forward to tapping into additional market potential in Ontario with the acquisition of AVAD Industrial Sales."

Graybar Canada's supply chain management solutions include start-to-finish attention to detail to help customers manage their most complex projects for maximum efficiency. With access to thousands of products in their nationwide distribution network, Graybar Canada offers scalable solutions from best-in-class manufacturers.

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About Graybar Canada

Graybar Canada, an employee-owned company, is a wholesale distributor for thousands of items from leading manufacturers of electrical and communications and data products and related services. Headquartered in Halifax, Nova Scotia, Graybar Canada operates over 30 locations across the country and is organized into seven specialized product divisions: Electrical Supply, Industrial/Automation, Lighting, Comm/Data, Utility, Security, and Oil & Gas. Graybar Canada's trained specialists and top-quality products enable them to provide customers with a complete solution.

Committed to quality through its customer service, products, supply and distribution, and performance, Graybar Canada is a subsidiary of Graybar Electric Company Inc., a Fortune 500 company, and one of the oldest and largest North American electrical distributors.

For further information, please contact:

Dawn Morrison, Marketing Communications Specialist
Graybar Canada
Direct: (902) 457-8748
dmorrison@graybarcanada.com
www.graybarcanada.com
