



COMM/DATA SOLUTIONS

ENTERPRISE

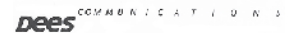
INDUSTRIAL

SECURITY

SERVICE PROVIDER

WIRELESS

MANUFACTURERS
REPRESENTED



Automation . Comm/Data . Electrical . Lighting . Oil & Gas . Security . Utility

1.800.GRAYBAR

COMM/DATA PRODUCT CATEGORIES

BROADBAND PRODUCTS

ADC Telecom Canada Inc.
American Insulated Wire
Blonder Tongue Laboratories Inc.
Carrier Access
Corning Cabling Systems
Corinex
RAD Data Communications
Tyco Electronics Canada Ltd.
Zhone

CONNECTIVITY CABLE

Broadband Coaxial Cable

Belden Inc.
CommScope

Copper Cable Assemblies

American Insulated Wire
Belden Inc.
Hubbell - Premise Wiring
Panduit Corporation
Systimax Solutions
Transglobal Systems of Canada
Tyco Electronics Canada Ltd.
Uniprise

Electronic Wire & Cable

Belden Inc.
CommScope
General Cable

Fiber Optic Cable

Belden Inc.
Berk-Tek
Corning Cabling Systems
OFS
Optical Cable Corporation
Systimax Solutions
Tyco Electronics Canada Ltd.

Fiber Optic Cable Assemblies

ADC
AWC-US Fiber Optics
Belden Inc.
Corning Cabling Systems
Fiber Connections
Hubbell - Premise Wiring
Panduit Corporation
Systimax Solutions
Tyco Electronics Canada Ltd.

PATHWAYS

Cablofil
Carlton (Lamson & Session)
Eastern Wire & Conduit
Erico
Flextray
GS Metals
Ipex Inc.
Premise Wire & Cable
Belden Inc.
Berk-Tek
General Cable
Panduit Corporation
STI (Firestop)
Superior Essex Inc.
Systimax Solutions
Tyco Electronics Canada Ltd.
Uniprise

CONNECTIVITY HARDWARE

Cabinets & Racks

Electron Metal
Hammond Manufacturing
Hubbell - Premise Wiring
Middle Atlantic
Newton Instruments Company Inc.
Panduit Corporation

Copper Connectivity

3M Canada Company
ADC Telecom Canada Inc.
Allen Tel Products Inc.
Belden Inc.
Hubbell - Premise Wiring
Panduit Corporation
Systimax Solutions
Transglobal Systems of Canada
Tyco Electronics Canada Ltd.
Uniprise

Fiber Optic Apparatus

ADC Telecom Canada Inc.
AWC-US Fiber Optics
Belden Inc.
Corning Cabling Systems
Hubbell - Premise Wiring
Panduit Corporation
Systimax Solutions
Tyco Electronics Canada Ltd.

NETWORK PRODUCTS

Allied Telesis
Cisco Systems
Critical Links
Garrettcom
Milan
Single Digits
Transition Networks

OUTSIDE PLANT PRODUCTS

3M Canada Company
American Polywater Corporation
Corning Cabling Systems
General Cable
Jameson Corporation
Panduit Corporation
Superior Essex Inc.
Thomas & Betts

POWER & PROTECTION

APC
Circa Enterprises
Eaton Powerware
Geist Manufacturing
ITW Linx
Marconi Communications
MGE UPS Systems
TrippLite

RESIDENTIAL NETWORKING

Berk-Tek
Corinex
Erico
Hubbell - Premise Wiring
Ideal Industries Inc.

TOOLS & TEST EQUIPMENT

Belden Inc.
D.P.L. Group
Fluke Networks
Greenlee/Textron
Ideal Industries Inc.
Motorola
Platt

VOICE PRODUCTS

Accessories

Benner-Nawman Inc.
Command Communications
Dees Communications
Viking Electronics Inc.

Basic Telephones

Allen Tel Products Inc.
Cortelco
Teledex
Telematrix
Transglobal Systems of Canada

Conferencing Equipment

Bogen Communications Inc.
Cortelco
Konftel

Emergency Telephones

Allen Tel Products Inc.
CEECO
GAI-Tronics
Viking Electronics Inc.

Headsets

JABRA
Plantronics
Industrial Telephones
Allen Tel Products Inc.
CEECO

Paging Equipment

GAI-Tronics
Bogen Communications Inc.
Valcom

VoIP Phones & IPBX Systems

Aastra
Critical Links

WIDE AREA NETWORKS

Carrier Access
Proxim Wireless
RAD Data Communications
Turin Networks
Zhone

WIRELESS PRODUCTS

APC
Proxim Wireless
Til-Tek
Trapeze Networks (A Belden Brand)
Systimax Solutions
Wade Antenna Ltd.

SECURITY PRODUCTS

Access Control

Aiphone
Altronix
GE Security
Hes
HID
Keyscan
RCI
Viking

CCTV Surveillance

ACTi Corp
Aimetis
Arc Vision
Bosch
Dedicated Micros
IFS

GE Security

Mobotix
NVT
Pelco
SPECO

Communications / Signaling

Aiphone
AllenTel
Bogen
Engenius Technologies
Gai-Tronics
SPECO
Viking

Disaster Recovery

Engenius Technologies
Proxim Wireless

Fire Alarm

GE Security

Intrusion

Napco

Security Wire & Cabling

Belden Inc.
CommScope
General Cable
PTI Cable

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Branch Locations



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3600 Joseph Howe Drive
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Fax: (902) 445-5808

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Fax: (902) 457-1558

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108 Logan Road
Bridgewater, NS B4V 2W9
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Fax: (902) 543-5137

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Dartmouth, NS B2Y 3Z6
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Halifax, NS B3K 5M7
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Kentville, NS B4N 3V7
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136 Terra Cotta Drive
New Glasgow, NS B2H 5G2
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Fax: (902) 752-3881

Sydney
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1100 Upper Prince Street
Sydney, NS B1P 5P6
Tel: (902) 564-5504
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Truro, NS B2N 6T8
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Fax: (902) 893-4806

Yarmouth
P.O. Box 247
6 Industry Avenue
Yarmouth, NS B5A 4B2
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Bathurst, NB E2A 3Z6
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Fax: (506) 546-1517

Florenceville
Civic #: 9124
Route 130
Florenceville, NB E7L 1Y9
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Fax: (506) 392-8314

Fredericton
P.O. Box 396, Station "A"
668 Prospect Street
Fredericton, NB E3B 4Z9
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Fax: (506) 452-9753

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385 Edinburgh Drive
Moncton, NB E1E 2L2
Tel: (506) 853-8188
Fax: (506) 859-8109

Saint John
P.O. Box 2480
300 Charlotte Street
Saint John, NB E2L 3V9
Tel: (506) 634-2094
Fax: (506) 634-8018

PRINCE EDWARD ISLAND

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13 Walker Drive
Charlottetown, PE C1A 8S5
Tel: (902) 566-1404
Fax: (902) 566-4065

NEWFOUNDLAND & LABRADOR

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356 O'Connell Drive
Corner Brook, NL A2H 6G7
Tel: (709) 632-7315
Fax: (709) 632-2451

Grand Falls
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4 Bayley Street
Grand Falls-Windsor, NL
A2A 2J8
Tel: (709) 489-4161
Fax: (709) 489-4424

St. John's
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47 Pippy Place
St. John's, NL A1B 3T1
Tel: (709) 722-6161
Fax: (709) 722-8886

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4 First Street
Wabush, NL A0R 1B0
Tel: (709) 282-3555
Fax: (709) 282-3554

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494 Massey Road
Guelph, ON N1K 1B4
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Fax: (519) 821-2731

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Hamilton, ON L8H 3R8
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Fax: (905) 547-3332

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Fax: (519) 576-2402

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Markham, ON L3E 2W4
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Mississauga, ON L4Z 2H4
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Niagara Falls, ON L2H 1K2
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Fax: (519) 944-6166

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Fax: (403) 250-2050

Edmonton - Sales Office
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Edmonton, AB T5S 1S7
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Fax: (780) 481-1139

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Burnaby BC V3N 4A3
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